# TVPOA Communications Advisory Committee Friday, November 6, 2020 | 9 a.m. Zoom Meeting

**Members Present:** Beth Kuberka, Amanda Parks, Lisa McCray, John Barrett, Annette Schmidt, Ralph Arata

Members Via Zoom: Kevin Kritch, George Curran, Carla Johnson

#### **Minutes**

Committee Chair Annette called the meeting to order at 9:01 a.m. and asked for a motion to approve the minutes from the October  $2^{nd}$  meeting. The minutes were approved.

# **TVB Report: Kevin Kritch**

- Busy October with live streaming for Board election and budget meetings
- Working on a new episode of Handmade series
- Upcoming release focusing on photography
- Upcoming Tellico Players skit
- Golf swing instructional video under consideration
- HOA monthly meeting: over 500 views
- Speaking at HOA meeting about TVB for education and recruitment purposes
- Top videos: October POA Candidate Forum, October POA Update, Tellico Village Humor
- Continue posting on NextDoor, Facebook, Tell-E-Gram to drive viewership
- Studio re-design project on hold until budget is approved

## **Communications and Marketing Report: Beth Kuberka**

- Discovery requests: 47 v. 75 last year
- Completed tours: 64 v. 101 last year
- Welcome Center traffic: 1,083 v. 1,133
- POA lot sales YTD: 117 closed with 99 pending
- Leads: 426 v. 483
- HelpSpot: solved 725 tickets since August launch
- Business directory was delivered
- 3<sup>rd</sup> quarter newsletter is in works
- Updating Marketing magazine for re-print
- 1 open seat on CAC for 2021
- 1260 votes in Board Election so far

### Social Media and Lifestyle Report: Lisa McCray

- Facebook:
  - Up 57% in page likes
  - Highest viewing post was photo from Wellness Center roof

## **Tell-E-Gram Report: Amanda Parks**

- 4.536 subscribers
- 55 new subscribers
- Latest Tell-E-Gram: 51% opened
- Latest Tell-E-Flash: 51.9% opened

#### **Board Communication Goals**

- Reviewing Communication Plan, Marketing Plans (Recreation, Golf, Food Service), and Public Relations plan
- Requested an increase in PR budget by \$24k to accommodate new plans

#### **Committee Liaisons**

- HOA
  - Completed Election updates
  - o Sponsored POA Candidates Forum
  - o Marsha stepping down from HOA/Tellico Life
- RAC
  - No October meeting
- GAC
  - Golf rounds are up and very busy
  - o Golf merchandise revenue is \$26k over budget
- ACC
  - o Lot of activity in Kahite
  - o The Grove is beginning home construction
- FAC
  - \$1.8m net income favorable
  - Budget reviews
- LRPAC
  - Working to locate original land use plans
  - o Preparing proposal for balanced scorecard to bring to the Board in 2021
- AEC
  - o Individual drafts completed for ACC and Board review
- MAC
  - o Determining rates for budget planning
- BOD
  - Winding down budget season
  - o Budget scheduled for approval at the November 18th BOD meeting

# Board election

# Other/New Business

This meeting was adjourned at 10:17a.m. The next meeting will be Friday, December 4th at  $9\ a.m.$