

Tell-E-Gram Text Only Version, Oct. 19, 2012

POA Meetings and Events:

- Long Range Planning, 10 a.m. Thursday, Oct. 25, POA Office
- Rec 101, 10 a.m. Thursday, Oct. 25, Wellness Center
- Golf 101, 9 a.m. Friday, Oct. 26, Tanasi
- Architectural Control Committee, 9 a.m. Thursday, Nov. 1, POA Office

TVPOA's Financial Report for September

This report is intended to provide property owners a snapshot of where the Association stands financially as of Sept. 30, 2012. For the ninth month of the year, the POA year-to-date net income is better than budget by \$768,000. Year-to-date revenue is \$368,000 better than budget and expenses are \$400,000 less than budget.

The main driver for the net income and expense variance is the budgeted dollars for road work. The budget included \$703,000 for paving and striping in September. The scope of the project changed from solely paving to a combination of paving and rejuvenation. The actual project cost of \$320,000 will occur in October, creating a savings to the budget of \$383,000.

September 2012 financials

Total revenue in September was \$1,300,000 versus a budget projection of \$1,312,000. This is a shortfall to the budget of \$12,000. The major revenue variances included:

- Golf revenue is \$37,000 lower than expected
- Assessment Income and Interest charged on past due accounts were \$28,000 and \$32,000 better than budget, although, they were offset with an increase to bad debt expense of \$47,000 due to low collectability of certain accounts
- Fitness revenue is \$4,000 better than planned
- Interest income was \$4,200 lower than planned
- Tank Interceptor Revenue is \$19,000 lower than planned
- Water/Sewer Service Revenue is \$10,000 under budget

There are a few other smaller variances that combine with these to create the total variance.

Total expenses and cost of goods sold in the month of September were \$1,252,000 versus a budget projection of \$1,904,000, creating a positive variance to budget of \$652,000. The major expense variances in September include:

- Bad Debt Expense increased by \$47,000 due to low collectability of certain assessments and

| Results for the Nine Months Ended September 2012 | | | |
|---|---------------|---------------|---------------------------------|
| | Actual | Budget | Fav (Unfav) Variance |
| Revenue | 11,388,946 | 11,021,006 | 367,940 |
| Cost of Sales | 1,117,653 | 1,106,908 | (10,745) |
| Gross Profit | 10,271,294 | 9,914,098 | 357,195 |
| Operating Expenses | 9,112,463 | 9,476,489 | 364,026 |
| Depreciation | 883,522 | 929,950 | 46,428 |
| Net Income (Loss) | 275,308 | (492,341) | 767,649 |

service charge income.

- Maintenance of Land and Streets is under budget \$681,000. The budget included \$703,000 for paving and striping in September. The scope of the project changed from solely paving to a combination of paving and rejuvenation. The actual project cost of \$320,000 will occur in October, creating a savings to the budget of \$383,000.
- Maintenance of Land and Streets also includes actual costs of \$22,000 for a sinkhole repair at The Neighborhood. Repair costs of \$150,000 were included in the April budget. Actual repairs are nearing completion and are not expected to exceed \$25,000, creating a \$125,000 savings to the budget.
- Rent expense for Public Works is under budget by \$3,300. This rent expense was included in the budget so the Public Works could rent temporary facilities. Public Works moved into the administrative building instead.
- Management Fee for the Yacht Club is lower than planned by \$8,400.
- Interest Expense is under budget, \$6,200.
- The marketing initiative for POA lot disposal has unbudgeted costs of \$26,000.
- Insurance proceeds of \$5,700 for the total loss of a golf maintenance truck due to fire were recorded as a gain on the disposal of a fixed asset.
- Several repairs throughout the Village for drainage and water leaks created a shortfall to the budget of \$31,000 for maintenance of water and sewer lines.
- Wages & benefits were \$49,000 under budget mainly due to the reduction of seasonal workers and golf maintenance efforts to utilize part-time workers in order to reduce overtime.

The resulting net income for September is \$47,000 versus a budgeted net loss of \$592,000. This is a positive variance to the budget of \$639,000.

As always, there are a number of other smaller variances that combine with these listed to create the total variance.

2012 year to date

Year-to-date total revenue is \$11,389,000 versus a budget of \$11,021,000. This is a positive variance as compared to budget of \$368,000.

The revenue sources that make up the variance are:

- Golf revenue \$37,000 lower than planned
- Assessment income was higher than planned by \$350,000, but offset with bad debt expense due to low collectability
- Interest charged on past due accounts was higher than planned by \$244,000, but offset with bad debt expense due to low collectability
- Fitness revenue is \$43,000 better than planned
- Interest income was \$37,000 lower than planned
- RV Storage revenue is under budget by \$39,000. RV Storage was budgeted for an expansion however the project was completed later than budget projections.
- Tank installation revenue, \$116,000 lower than planned, offset by lower cost of tank installation, \$108,000, a net decrease of \$8,000

(Continued on page 3)

- ACC new home and misc permits are lower than planned by \$18,000
- Water and Sewer Revenue \$33,000 higher than planned
- Gas Dock revenue is \$31,000 lower than budget, however, actual gross profit was a positive \$36,000

Year-to-date total expenses and cost of goods sold are \$11,114,000 versus a budget of \$11,513,000. This creates a positive variance to budget of \$400,000.

The major variances through September include:

- Maintenance of Land and Streets is under budget \$681,000. The budget included \$703,000 for paving and striping in September. The scope of the project changed from solely paving to a combination of paving and rejuvenation. The actual project cost of \$320,000 will occur in October, creating a savings to the budget of \$383,000.
- Maintenance of Land and Streets, \$75,000. Repairs were budgeted for a sinkhole repair at Tanasi Townhomes that was covered in 2011 expenses.
- Maintenance of Land and Streets, \$125,000. Repair costs of \$150,000 were included in the April budget for a sinkhole at The Neighborhood. Actual repairs are nearing completion and are not expected to exceed \$25,000, creating a \$125,000 savings to the budget.
- Bad Debt Expense increased by \$475,000 due to low collectability of certain assessments and service charge income
- Utilities expense is under budget, \$62,000
- Wages, benefits and personal costs are lower than budget by \$76,000
- Rent expense for Public Works is under budget by \$30,000. This rent expense was included in the budget so the Public Works could rent temporary facilities. Public Works moved into the administrative building instead. This budgeted rent expense totals \$40,000 for the year.
- Interest Expense is \$36,000 under budget.
- Utilities Expense is \$53,000 under budget.
- Management Fee for the Yacht Club is lower than planned by \$59,000.
- Maintenance of Land, Streets and Common Property is higher than planned by \$114,000 for the removal of trees and brush throughout the village due to the timing of planned spending.
- There were timing differences for several maintenance projects that are budgeted but not spent. Those projects include replacing piping at Mialaquo, \$39,000; replacing anchors and cables at the docks, \$19,500; Planned spending for the repair and painting of the Yacht Club top floor ceiling, \$11,000 may be pushed out to next year. Planned spending for laser grading of the tennis courts, \$13,000, has been pushed out to next year.

The total cash balance at the end of September was \$4,273,000. The September cash balance for operating is \$939,000 and \$3,334,000 in reserves. Cash balances are \$373,000 higher than budget mainly due to the timing of the road paving project and higher than projected prepaid user fees. However items that lower cash balances are higher than expected maintenance costs and unbudgeted spending for capital spending and marketing programs.

A copy of the September Balance Sheet and Income Statement is available to all property owners upon request at the Tellico Village POA main office.

Some Other Stuff You Need to Know...

Winter Directory Available for Review

The new Tellico Village Directory (winter edition) is in the POA Office for review through Oct. 31. Now is the time to add, delete, update, correct your listing(s). Changes and club/organization information may be sent to *The Connection* by email to Cindy White: cindy.white@news-herald.net. The new Directory is scheduled to be distributed in December.

New Fire House Ribbon Cutting Oct. 20

The Tellico Village Volunteer Fire Department will celebrate the completion of its new fire house with a ribbon cutting, tours, and refreshments 10 a.m. Saturday, Oct. 20. The ceremony is scheduled for 10:30 a.m.

Submitted by Rich Herbst

'A Nice Family Gathering' Performed Oct. 19-21

The Tellico Community Players presents "A Nice Family Gathering," by Phil Olson, in the Tellico West Conference Center, \$20 per person, appetizers and cash bar available for::

- 7:30 p.m. Friday (doors open 6:30 p.m.), Oct. 19
- 7:30 p.m. Saturday (doors open 6:30 p.m.), Oct. 20
- 1:30 p.m. Sunday (doors open 12:30 p.m.), Oct. 21

Tickets are available at Village Salon, Salon Anew, Kahite Pub and Grill, Greer Furniture.

Kiwanis Breakfast to Benefit Kids Oct. 20

The Kiwanis of Tellico Village invites you to a Breakfast to Benefit Kids 7:30-11:30 a.m. Saturday, Oct. 20, in the Tellico Village Community Church's Christian Life Center. Tickets are \$8 in advance from any Kiwanis member or local Village banks; or \$9 at the door. Children 12 and under are free.

New Villagers Activities for October

Oct. 24, **Cades Cove Ranger-Guided Hayride**: Guests must arrive no later than 4:15 p.m. for the start at 5 p.m., \$17 pp, non-refundable. Hostess: Kim Nawalany, 865-408-0063 or e-mail kcnmwn@bellsouth.net.

Pups on Parade Oct. 25

Costume your dogs and parade them with us on Thursday, Oct. 25:

- 12:30 p.m. (line up time) Neighborhood Assisted Living, Tellico Village
- 1:30 p.m. Lakewood Place and River Oaks, downtown Loudon

We'll caravan to downtown Loudon with our dogs to visit seniors so they can judge our dogs. Participate in both or just one. For more information and registration, call 865-657-9052. Sponsored by Rover Run Dog Park.

Hike Rich Mountain Loop Oct. 26

The Tellico Village Hiking Club will leave 8:30 a.m. (note different time) Friday, Oct. 26, from the Chota Center Visitors Center to hike:

- **RICH MOUNTAIN LOOP**
- Distance: 8.5 Miles
- Rating: Moderate
- Elevation Gain: 1,750 feet
- Driving time: 1.5 hours
- Leader: Terry Nyenhuis, 865-206-9476 or terrynyenhuis@gmail.net

This is a loop hike combining three trails (Crooked Arm Ridge, Indian Grave Gap, & Rich Mountain Loop) and hiking along the ridge on the north side of Cades Cove. The hike begins near the entrance to Cades Cove, There are outstanding views of Cades Cove and Tuckaleechee

Cove. We will pass and visit the John Oliver cabin. The fall color views should be magnificent. Hiking boots and hiking sticks are recommended. Driving directions will be provided the morning of the hike. Bring water and a trail lunch. Carpooling is recommended, passengers are asked to contribute \$6 to the driver to help cover gas, etc. For more information, go to www.tvhikers.com.

Submitted by Bob Kutschera

Thyme for Herbs Meets Nov. 1

Thyme for Herbs will meet 9:30 a.m. Thursday, Nov. 1, Chota Rec Center. Kathy Burke Mihalczko from Erin's Meadow Herb Farm will be our presenter. She will be demonstrating mixing a holiday tea blend, creating an herb wreath, and making an herb dream pillow to enhance sleep. Attendees can make one or all for \$5 each. Contact Mary Garner, 865-408-0337, by Oct. 25 to place your request.

Submitted by Kathy Kutschera

Homes for the Holidays Tour Nov. 4

The Tellico Village Women's Club presents the 17th annual Tellico Village Charity Fall Home Tour on Sunday, Nov. 4. Five Village homes will be featured.

The time and cost of the tour is 1-5 p.m., \$12 in advance. On tour day, tickets may be purchased at the Yacht Club or at any of the tour homes for \$15. The reception, 1-4:30 p.m. in the Yacht Club, is included with the cost of the ticket. Tickets are available in advance at several convenient village locations. Those merchants selling tickets in the Village are: *More Than Mail*, *United Community Bank* and *Village Hair Salon*.

All tour proceeds support local charities. For more information about the tour and/or club, visit the website at: <http://tellicowomensclub.org>.

Submitted by Barbara Craig

Now Featured on Channel 3

- **School Board Update** airs 10 a.m. daily. Loudon County School Board Representative Craig Simon explains how public comments will be handled at school board meetings and workshops. He also updates viewers on Phase 2 of the school building program and the assignment of school resource officers.

All Channel 3 shows are available online.

Watch online: www.tellicovillage.org/in-the-news/channel3/videos

Channel 3 Schedule

- 7 a.m. Golf Update
- 8 a.m. Rec Rap
- 9 a.m. Spotlight on Tellico Village
- 10 a.m. School Board Update
- 11 a.m. Loudon County Update
- Noon POA Board Update
- 1 p.m. What's Happening
- 2 p.m. Health Matters
- 3 p.m. The Garage
- 4 p.m. Go Fish
- 5 p.m. Weekly specials

Next Few Days Ahead

Friday, October 19th

- 4 pm- Aqua Zumba (WC)
- 5 pm- Co-ed Water Fitness (WC)

Saturday, October 20th

- 8:30 am- Fit & Tone (WC)
- 8:30 am- Racquetball (CRC)
- 8:35 am- Deep Water (WC)
- 9 am- B Men Tennis (WC)
- 9:30 am- Advance Line Dancing (CRC)
- 10:30 am- Wallyball (CRC)
- 11 am- A Men Tennis (WC)
- 12:30 pm- Badminton (CRC)

Sunday, October 21st

Chota Rec Center Closed

Monday, October 22nd

- 8 am- Aerobic Fit & Tone (KAC)
- 8 am- Basketball (CRC)
- 8:30 am- Racquetball (CRC)
- 8:30 am- Aerobics (WC)
- 8:35 am- Water Aerobic (WC)
- 9:15 am- Balance, Bend, Build (KAC)
- 9:45 am- Water Exercise (WC)
- 9:45 am- Intermediate Yoga (WC)
- 10 am- B Ladies Tennis (CRC)
- 11 am- Water Arthritis (WC)
- 11:30 am- Yoga (WC)
- 1 pm- Advanced/Level 3 Line Dance (WC)
- 1 pm- Dog Park Meeting (CRC)
- 1:15 pm- Badminton (CRC)
- 2:15 pm- Intermed/Level 2 Line Dance (WC)
- 3 pm- Mac Users (CRC)
- 3:30 pm- Stability Ball (WC)
- 4:15 pm- Basketball (CRC)
- 4:30 pm- Kickboxing (WC)
- 5 pm- Pickleball New Player Orientation (CRC)
- 5 pm- Co-ed Water Fitness (WC)
- 5:45 pm- Bridge (CRC)
- 6 pm- Yoga (WC)
- 6:30 pm- TV Kahite Women's Org (KAC)

Tuesday, October 23rd

- 8 am- Fit & Tone (WC)
- 8:30 am- Racquetball (CRC)
- 9 am- A Men Tennis (WC)
- 9 am- Watercolor Class (CRC)
- 9:15 am- Fit & Tone (WC)
- 10 am- Water Fun & Movement (WC)
- 10 am- Table Tennis (CRC)
- 10:30 am- Tai Chi (WC)
- 11 am- B Men Tennis (WC)
- 11 am- Wallyball (CRC)
- 1 pm - Knit & Crochet (CRC)
- 1 pm- Beginning Drawing (CRC)
- 1 pm- Open Play Mah Jongg (CRC)
- 4 pm- Pilates Yoga (KAC)
- 4 pm- Zumba (WC)
- 4 pm- Aqua Zumba (WC)

- 4:15 pm- Basketball (CRC)
- 6 pm- Badminton (CRC)
- 6 pm- Hand & Foot (KAC)
- 6:30 pm- Health Seminar (CRC)
- 7 pm- Road Runners RV Club (YC)

Wednesday, October 24th

- 8 am- Aerobic Fit & Tone (KAC)
- 8:30 am- Racquetball (CRC)
- 8:30 am- Aerobics (WC)
- 8:35 am- Water Aerobics (WC)
- 9 am- A Ladies Tennis (WC)
- 9 am- Standard American Bridge II (CRC)
- 9:15 am- Balance, Bend, Build (KAC)
- 9:45 am- Water Exercise (WC)
- 9:45 am- Tai Chi (WC)
- 10 am- Badminton (CRC)
- 11 am- B Ladies Tennis (WC)
- 11 am- Arthritis Water Class (WC)
- 11:30 am- Yoga (WC)
- 12:30 pm- Rubber Stampers (CRC)
- 1 pm- Advanced/Level 3 Line Dance (WC)
- 1 pm- Mah Jongg (KAC)
- 1 pm- Contract Bridge (CRC)
- 2:15 pm- Intermed/Level 2 Line Dance (WC)
- 3:30 pm- TOPS (CRC)
- 4 pm- Pilates Yoga (WC)
- 4:15 pm- Basketball (CRC)
- 5 pm- Co-ed Water Fitness (WC)
- 6 pm- Pickleball New Player Orientation (CRC)
- 6 pm- Yoga (WC)
- 6 pm- Mexican Train Dominoes (CRC)
- 6:30 pm- Bible Study (CRC)
- 6:30 pm- Village Vettes Car Club (YC)

Thursday, October 25th

- 8 am- Fit & Tone (WC)
- 8:30 am- Pilates (KAC)
- 8:30 am- Racquetball (CRC)
- 9 am- A Men Tennis (WC)
- 9 am- B Men Tennis (WC)
- 9 am- Pickleball Board (CRC)
- 9:15 am- Fit & Tone (WC)
- 9:30 am- 5 Crown Cards (CRC)
- 10 am- Long Range Planning Comm (POA)
- 10 am- Water Fun & Movement (WC)
- 10 am- Rec 101 (WC)
- 10:30 am- Beginning Tai Chi (WC)
- 11 am- Wallyball (CRC)
- 11 am- B Ladies Tennis (CRC)
- 11 am- Table Tennis (CRC)
- 12:30 am- Ladies Duplicate Bridge (CRC)
- 1 pm- Public Services Adv Comm (POA)
- 1 pm- Intro/Level 1 Line Dance (WC)
- 3 pm- Genealogy (CRC)
- 3 pm- Weight Equipment Orientation (WC)
- 3 pm- Weight Watchers (CRC)
- 4 pm- Zumba (WC)
- 4:15 pm- Basketball (CRC)
- 5 pm- Pickleball Drills (CRC)