

## Tell-E-Gram Text Only Version, Aug. 17, 2012

### POA Meetings and Events:

- Dock Captains, 3 p.m. Monday, Aug. 20, POA Office
- POA Board Meeting, 1:30 p.m. Wednesday, Aug. 22, Yacht Club (irregular date)
- Time Capsule burial, 10 a.m. Thursday, Aug. 23, Wellness Center
- Long Range Planning, 10 a.m. Thursday, Aug. 23, POA Office

# POA Financial Report for July 2012

This report is intended to provide property owners a snapshot of where the Association stands financially as of July 31, 2012. For the seventh month of the year, the POA year-to-date net income is better than budget by \$308,000. Year-to-date revenue is \$335,000 better than budget and expenses are up \$8,000 as compared to budget.

### July 2012 financials

Total revenue in July was \$1,418,000 versus a budget projection of \$1,415,000. This is a positive variance to the budget of \$3,000. The major revenue variances included:

- Golf revenue is \$28,000 lower than expected
- Assessment income was higher than planned by \$36,000, but offset with bad debt expense due to low collectability
- Interest charged on past due accounts was higher than planned by \$32,000, but offset with bad debt expense due to low collectability
- Fitness revenue is \$4,900 better than planned
- Tank Interceptor Revenue is \$32,000 lower than planned
- Interest income was \$3,200 lower than planned
- ACC new home and miscellaneous permits are lower than planned by \$2,400
- Gas Dock revenue was \$25,000 lower than budget, however, actual gross profit was a positive \$8,000

*(Continued on page 2)*

### ***Results for the Seven Months Ended July 2012***

	<b>Actual</b>	<b>Budget</b>	<b>Fav (Unfav) Variance</b>
Revenue	8,692,761	8,357,992	334,768
Cost of Sales	824,550	806,318	(18,231)
Gross Profit	7,868,211	7,551,674	316,537
Operating Expenses	6,889,675	6,845,351	(44,324)
Depreciation	681,633	717,607	35,973
Net Income (Loss)	296,903	(11,284)	308,186

There are a few other smaller variances that combine with these to create the total variance.

Total expenses and cost of goods sold in the month of July were \$1,337,000 versus a budget projection of \$1,303,000, creating a shortfall to budget of \$34,000. The major expense variances in July include:

- Bad Debt Expense increased by \$56,000 due to low collectability of certain assessments and service charge income.
- A correction to Toqua's Golf horticulture June inventory reduced horticulture expense by \$34,000, other horticulture spending was \$4,300 higher than budget due to the timing of invoicing.
- Rent expense for Public Works is under budget by \$3,300. This rent expense was included in the budget so the Public Works could rent temporary facilities. Public Works moved into the administrative building instead.
- Management Fee for the Yacht Club is lower than planned by \$21,200.
- Interest Expense is under budget, \$4,200.
- The HVAC systems at the Chota Recreation Center gym, Kahite Clubhouse and the Yacht Club were repaired at a cost of \$40,000. This repair was provided for in the 2012 budget.
- Maintenance of Land, Streets and Common Property was higher than planned by \$51,000 for the removal of trees and brush throughout the village due to the timing of planned spending and storm clean-up.

The resulting net income for July is \$81,700 versus a budgeted net income of \$112,200. This is a shortfall to the budget of \$30,500.

As always, there are a number of other smaller variances that combine with these listed to create the total variance.

### **2012 year to date**

Year to date total revenue is \$8,693,000 versus a budget of \$8,358,000. This is a positive variance as compared to budget of \$335,000.

The revenue sources that make up the variance are:

- Golf revenue \$22,000 lower than planned
- Assessment income was higher than planned by \$290,000, but offset with bad debt expense due to low collectability
- Interest charged on past due accounts was higher than planned by \$182,000, but offset with bad debt expense due to low collectability
- Fitness revenue is \$36,000 better than planned
- Interest income was \$29,000 lower than planned
- RV Storage revenue is under budget by \$31,000. RV Storage was budgeted for an expansion however the project was completed later than budget projections.
- Tank installation revenue, \$97,000 lower than planned, offset by lower cost of tank

*(Continued on page 3)*

installation, \$83,000, a net decrease of \$14,000

- ACC new home and miscellaneous permits are lower than planned by \$18,000

Year-to-date total expenses and cost of goods sold are \$8,396,000 versus a budget of \$8,369,000. This creates a shortfall to budget of \$27,000.

The major variances through July include:

- Maintenance of Land and Streets, \$75,000. Repairs were budgeted for a sinkhole repair at Tanasi Townhomes that was covered in 2011 expenses.
- Bad Debt Expense increased by \$379,000 due to low collectability of certain assessments and service charge income
- Utilities expense is under budget, \$57,000
- Wages and Benefits are lower than budget by \$31,000
- Rent expense for Public Works is under budget by \$23,300. This rent expense was included in the budget so the Public Works could rent temporary facilities. Public Works moved into the administrative building instead. This budgeted rent expense totals \$40,000 for the year.
- Maintenance of Land and Streets, \$150,000. Repairs are budgeted for a sinkhole at The Neighborhood that has not yet occurred.
- Horticulture expense is higher than budget by \$11,500
- Interest Expense is \$27,000 under budget
- Fuel and Diesel is higher than planned by \$10,400
- Management Fee for the Yacht Club is lower than planned by \$57,000
- There were timing differences for several maintenance projects that are still planned to occur. Those projects include replacing piping at Mialaquo, \$39,000; replacing anchors and cables at the docks, \$19,500; and repair and painting of the Yacht Club top floor ceiling, \$11,000. Planned spending for laser grading of the tennis courts, \$13,000, has been pushed out to next year.

The total cash balance at the end of July was \$4,099,000. The July cash balance for operating is \$852,000 and \$3,247,000 in reserves. Cash balances are \$485,000 under budget due to the timing of capital purchases and the operating cash outlay for those items. Bank financing for those capital purchases has been delayed until needed. The financing is expected to take place in the next couple of months.

A copy of the July Balance Sheet and Income Statement is available to all property owners upon request at the Tellico Village POA main office.

## **Please: No Brush Piles on Golf Course**

Golf maintenance crews have made a request of residents:

Property owners living next to the golf courses are asked to pile their brush and debris on the street side of their yards for Public Works to remove it.

The golf course crews are not equipped nor manned to clean up residents' brush, leaves, nor debris.

**The Wellness Center and Chota Recreation Center will be closing at 5 p.m. Friday, Aug. 24, in anticipation of the 25th Anniversary Parade. The parade will kick off 7 p.m. on Chota Road.**

## **Honor Awards Deadline Is Sept. 14**

The 2012 Honor Awards nomination deadline of Sept. 14 is fast approaching.

The annual awards recognize Villagers for their outstanding contributions to advance and promote community welfare during the Nov. 14 Appreciation Banquet.

Since the inception of the program in 2000, 68 Village residents and 23 organizations have been chosen for recognition.

The award categories are as follows:

- **Community Service Award** (Service Outside Tellico Village)
- **Distinguished Service Award** (Service inside Tellico Village)
- **Government Service Award**
- **Education Service Award**
- **Outstanding Youth Award**
- **Outstanding Individual Award**

Cindy Kohl, Lloyd Donnelly, and Linda Kaump, members of the Honor Awards Committee, will entertain nominations to recognize individuals who do not fall into any of these categories, so don't worry about trying to make the individual fit the award description.

Honor Award nomination forms are available at the POA office, Chota Recreation Center, The Wellness Center, Yacht Club, Tanasi, Toqua and Kahite clubhouses, Tellico Village Library and More Than Mail.

*Note: Honor Awards are for Villagers only. To recognize an employee, use Above and Beyond forms available in Village facilities and online. Village residents who are also employees may be nominated for an Above and Beyond Award if the activity for recognition is part of their job.*

### **Now Featured on Channel 3**

- **Spotlight on Tellico Village** airs 9 a.m. and 5 p.m. daily. Details for the 2012 Honor Awards are provided by Cindy Kohl, Lloyd Donnelly, and Linda Kaump. They explain how to nominate a person or organization for an award, where to pick up a nomination form, and the deadline for submission.

All Channel 3 shows are available online.

Watch online: [www.tellicovillage.org/in-the-news/channel3/videos](http://www.tellicovillage.org/in-the-news/channel3/videos)

### **Channel 3 Schedule**

- 6 a.m. Golf Update
- 7 a.m. Rec Rap
- 8 a.m. County Update
- 9 a.m. Spotlight on Tellico Village
- 10 a.m. POA Board Update
- 11 a.m. Mr. Tellico
- Noon School Board Update
- 1 p.m. What's Happening
- 2 p.m. Golf Update
- 3 p.m. Rec Rap
- 4 p.m. County Update
- 5 p.m. Spotlight on Tellico Village
- 6 p.m. POA Board Update
- 7 p.m. Mr. Tellico
- 8 p.m. School Board Update
- 9 p.m. What's Happening

Online: [www.tellicovillage.org/in-the-news/channel3/videos](http://www.tellicovillage.org/in-the-news/channel3/videos)

## Next Few Days Ahead

### Saturday, August 18<sup>th</sup>

8 am- B Men Tennis (WC)  
8:30 am- Fit & Tone (WC)  
8:30 am- Racquetball (CRC)  
8:35 am- Deep Water (WC)  
9:30 am- Advance/Level 3 Line Dance (CRC)  
10 am- A Men Tennis (WC)  
10:30 am- Wallyball (CRC)  
12:30 pm- Badminton (CRC)

### Monday, August 20<sup>th</sup>

8 am- Aerobic Fit & Tone (KAC)  
8 am- Basketball (CRC)  
8:30 am- Racquetball (CRC)  
8:30 am- Aerobics (WC)  
8:35 am- Water Aerobic (WC)  
9:15 am- Water Exercise (KAC)  
9:45 am- Water Exercise (WC)  
9:45 am- Tai Chi Practice (KAC)  
9:45 am- Intermediate Yoga (WC)  
10 am- Welcome Coffee (TA)  
10 am- B Ladies Tennis (CRC)  
11 am- Water Arthritis (WC)  
11:30 am- Yoga (WC)  
1 pm- Carving Club (CRC)  
1 pm- Advance/Level 3 Line Dance (WC)  
1:15 pm- Badminton (CRC)  
2:15 pm- Intermed/Level 2 Line Dance (WC)  
3 pm- Dock Captains (POA)  
3:30 pm- Stability Ball (WC)  
4:15 pm- Basketball (CRC)  
5 pm- Co-ed Water Fitness (WC)  
5:45 pm- Bridge (CRC)  
6 pm- Yoga (WC)  
7 pm- The Bead Goes On (CRC)

### Tuesday, August 21<sup>st</sup>

8 am- Fit & Tone (WC)  
8 am- A Men Tennis (WC)  
8:30 am- Racquetball (CRC)  
9:15 am- Fit & Tone (WC)  
10 am- Water Fun & Movement (WC)  
10 am- B Men Tennis (WC)  
10 am- Table Tennis (CRC)  
10:30 am- Tai Chi (WC)  
11 am- Wallyball (CRC)  
1:30 pm- TV Town House Assc (CRC)  
4 pm- Beginning Racquetball (CRC)  
4 pm- Pilates Yoga (KAC)  
4 pm- Zumba (WC)  
4 pm- Aqua Zumba (WC)  
4:15 pm- Basketball (CRC)  
6 pm- Hand & Foot (KAC)

6 pm- Badminton (CRC)  
7 pm- Road Runners RVs (YC)

### Wednesday, August 22<sup>nd</sup>

8 am- Aerobic Fit & Tone (KAC)  
8 am- A Ladies Tennis (WC)  
8:30 am- Racquetball (CRC)  
8:30 am- Aerobics (WC)  
8:35 am- Water Aerobics (WC)  
9:15 am- Water Exercise (KAC)  
9:45 am- Water Exercise (WC)  
9:45 am- Tai Chi (WC)  
9:45 am- Tai Chi Practice (KAC)  
10 am- Badminton (CRC)  
10 am- B Ladies Tennis (WC)  
10:30 am- Water Arthritis (KAC)  
11 am- Arthritis Water Class (WC)  
11:30 am- Yoga (WC)  
12:30 pm- Rubber Stampers (CRC)  
1 pm- Advance/Level 3 Line Dance (WC)  
1 pm- Mah Jongg (KAC)  
1 pm- Contract Bridge (CRC)  
1:30 pm- POA Board Meeting (YC)  
2:15 pm- Intermed/Level 2 Line Dance (WC)  
3:30 pm- TOPS (CRC)  
4 pm- Pilates Yoga (WC)  
4:15 pm- Basketball (CRC)  
5 pm- Co-ed Water Fitness (WC)  
6 pm- Yoga (WC)  
6 pm- Mexican Train Dominoes (CRC)  
6:30 pm- Villages Vettes (YC)

### Thursday, August 23<sup>rd</sup>

8 am- Fit & Tone (WC)  
8 am- A Men Tennis (WC)  
8 am- B Men Tennis (WC)  
8:30 am- Pilates (KAC)  
8:30 am- Racquetball (CRC)  
9 am- Pickleball Board (CRC)  
9:15 am- Fit & Tone (WC)  
9:30 am- 5 Crown Cards (CRC)  
**10 am- Time Capsule Burial (WC)**  
10 am- Long Range Planning (POA)  
10 am- Water Fun & Movement (WC)  
10 am- B Ladies Tennis (CRC)  
10:30 am- Beginning Tai Chi (WC)  
11 am- Wallyball (CRC)  
11 am- Table Tennis (CRC)  
1 pm- Public Services Adv Comm (POA)  
1 pm- Intro/Level 1 Line Dance (WC)  
3 pm- Genealogy (CRC)  
3 pm- Weight Watchers (CRC)  
4 pm- Zumba (WC)  
4 pm- Beginning Racquetball (CRC)