

## Tell-E-Gram Text Only Version, May 22, 2012

### POA Meetings and Events:

- Long Range Planning Advisory Committee, 10 a.m. Thursday, May 24, POA Office
- Public Services Advisory Committee, 1 p.m. Thursday, May 24, POA Office
- Golf 101, 9 a.m. Friday, May 25, Tanasi Clubhouse
- POA Offices closed Monday, May 28, in observance of Memorial Day

# General Manager's Report for May

By WINSTON BLAZER

*General Manager*

## Leadership Forum a Hit

For its May General Meeting, the HomeOwners Association hosted a Leadership Forum featuring the Property Owners Association Board of Directors and HOA leaders discussing the state of Tellico Village.

Those of us on the platform enjoyed the opportunity to talk about how we got where we are today and where we're going in the near future. More than 350 Villagers came out to the Community Church and seemed to enjoy hearing from POA and HOA leadership in one event.

I wanted to pass along some of my words in this column for those who didn't get a chance to attend the event. Ray Stark of the HOA served as moderator and asked a series of questions to those on the panel. Some questions were developed by HOA leadership and others were submitted by HOA members via a survey.

Mr. Stark asked me to give a brief history of the POA during my 19 years here, why I believe we are strong, whether we have a forward-looking budgeting process, and what are some of the operational challenges we face today and in the future. I want to pass along to you my answer to the questions: why do you believe we are strong, and do you have a forward-looking budgeting process?

To answer the first question, I have been writing a three-part series of articles outlining the history of the POA and where we are headed. This month, you can read my third and final installment in this Connection or in the Tell-E-Gram.

First the amenities and infrastructure are in place and in good condition. Not only that, but they are well-maintained and under a good maintenance program.

Secondly, we have good managers who care about the POA and the operation. The managers, including myself, have more than 100 years experience running the POA. They are very dedicated to their respective departments and know their departments well. I believe one of the strongest abilities the POA managers have is to be flexible and adjust to change.

Another key component to the POA's financial strength is the fact we have good solid financial systems in place – also the managers use good financial practices in their management of the operation.

As a result of this good financial foundation, the POA has a very strong balance sheet and healthy

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reserves.

I was asked, “do we have a budgeting Process that is forward looking?” The answer in short is, yes. Let me run through a quick list of what takes place in this area.

First, every year we put together a very comprehensive budget and capital plan for the upcoming year, and it involves many committee members along with staff and the Board. In 2011, when we were putting the 2012 budget together, we took into account that delinquencies were running higher than normal. Therefore we built a budget around what we estimated our revenues to be and kept our expenses and capital in line with those estimates. In other words, we built a budget that was within our means. And I am happy to report that, for the first four months of this year, we are better than budget by more than \$400,000.

Along with the budget I referred to, every year we do a five-year plan that gives us a longer term look at the financial operations and gives us a general feel if we need to be looking into some adjustments for the coming years. Other studies that are of an ongoing nature are: Long Range Master Plan, Reserve Studies, periodic internal control studies, and of course, every year, we have an audit performed by independent certified public accountants. And in my 19 years, we have always received clean reports on our financial statements.

Many Villagers have heard me talk about the good financial position of the POA. Let me present some data for comparison purposes. The POA is a Tennessee non-profit corporation of approximately \$14 million in revenues, and we manage the Association like a business.

With that said, cash is an all important indicator much like other corporations. So I took our December 2011 balance sheet, and I compared our cash position to four other well known and well respected corporations, in which many of you may own stock. I looked at a very basic but important business ratio called the “quick ratio” which measures cash liquidity. I ran the comparison on TVPOA compared to Exxon Mobile, Proctor & Gamble, Johnson & Johnson and the world’s largest market cap company, Apple. As you can see, the POA’s ratio is much better from a cash liquidity standpoint than these blue chip corporations.

**Quick ratios of Tellico Village compared to other blue chip corporations**

Based on December 31, 2011 Balance Sheets

	<u>TVPOA</u>	<u>Exxon</u>	<u>Proctor &amp; Gamble</u>	<u>Johnson &amp; Johnson</u>	<u>Apple</u>
Cash	\$ 4,058,487	\$ 13,068,000,000	\$ 4,414,000,000	\$ 24,542,000,000	\$ 10,121,000,000
Current Liabilities	\$ 2,172,662	\$ 77,505,000,000	\$ 29,792,000,000	\$ 22,811,000,000	\$ 32,036,000,000
Ratio	1.87	0.17	0.15	1.08	0.32

As you can see, our quick ratio is 11 times better than Exxon and is 73% better than the best of the large corporations, Johnson & Johnson. Therefore, I conclude that financially we are in good shape and well positioned for the future.

That concludes my remarks from the Leadership Forum on May 10. Now on to other news and events affecting Tellico Village.

**25th Anniversary update**

We are several months into our celebration of 25 years since the first families moved into Tellico Village. Our next huge event is the Tiki Bar on Friday, May 25. The Original Chessmen

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is an entertainment band specializing in 60s and 70s music. I hope you get a chance to come on out and hear them. Their show will get started around 7 p.m.

The recreation open house on April 25 was a huge hit with our Villagers. The recreation staff did a great job putting on a fantastic event. Special thanks go out to Jeff Gagley and Glen Quillen from Public Works for cooking up the hot dogs for everyone.

The POA continues to offer 25th Anniversary wine glasses and beer pilsners for sale at the various amenities and offices in the Village. Mitzi Lane is our point of contact for the wine glasses and the beer pilsners are available in the golf shops, and an order form may be picked up where the glasses are on display or on the website on the News page.

Monday, June 25 will be a day full of activities as we kick it off with a meet and greet at 10 a.m. at the Beach Pavilion. Come on out and meet your POA Board and staff members. At noon that day, join us at The Neighborhood for their open house complete with barbeque. The Rover Run dog park is also having an open house at noon that day.

The day is topped off with a chef's wine tasting and dinner at the Yacht Club. Make sure you make reservations for that one by calling (865) 458-4363.

Keep an eye on communications channels for more details. Join us in celebrating 25 years as a community as we feature different aspects of the Village throughout the year.

### **Yacht Club lunch back on the menu**

The Yacht Club lunch has returned to the menu. Enjoy your lunch at the Yacht Club Tuesday through Friday 11:30 a.m. to 2 p.m. Look for exciting new menu options. Call the Yacht Club at (865) 458-4363 for details.

### **POA 101 in June**

Join us POA 101 Thursday, June 21, at 2 p.m. in the Kahite Activity Center. POA 101 is an informative session designed to give new Villagers information on how the POA is set up and what we can do to make living in Tellico Village as good as it can get.

Call Patty Robichaud at (865) 458-5408, ext. 4115, to make reservations so we can make sure we have materials for everyone in attendance.

## **Some Other Stuff You Need to Know...**

### **Flag Collection Through June 14**

American Legion Post 256, Tellico Village Volunteer Fire Department and Local Boy Scouts will conduct the 2012 Flag Retirement Ceremony 10 a.m. Saturday, June 16, at the TVVFD fire house on Chota Road. The public is invited to attend the ceremony.

The flag collection time is through June 14 with collection containers at the following locations: POA office; Chota Recreation Center; Kahite, Tanasi, and Toqua Clubhouse lobbies; Tellico Village Library; TVVFD Fire House

*Submitted by Rich Gruber*

### **Facebooking 101**

If you have a lot of posts running through your feed and you are sick of scrolling forever to see the friends you want to see, simply put the friends you care most about on your "close friends" list. That's what it's there for. Then when you log on, you go over to the left side of your screen and click "close friends." Voilà ! All in one spot no fishing through news feed.

## **Yacht Club Offerings and Upcoming Special Events**

**By JONATHON TOUCHTON**

*YC General Manager*

## Upcoming Events

- Lunch is back in action: 11:30 a.m.-2 p.m. Tuesday through Friday. Check out the menu online!
- The Friday Tiki Bar is back in full swing (inside and outside—weather permitting)! Tiki Bar starts kickin' around 7 p.m. The newly renovated downstairs is ready for spring and summer parties.
- Don't miss out on the May 25 Tiki Bar celebrating Tellico Village's 25th Anniversary. We will have a live band and DJ. Outside grill food will be offered. No cover charge! See the menu online.
- Saturday Night Fever: FREE special bar appetizer with your first drink at the bar.
- Sunday Brunch - come casual or dressy and enjoy a relaxed atmosphere.
- The Tellico Village Yacht and Country Club can now be found on Facebook. Follow this link or search and "like" our page: [www.facebook.com/pages/Tellico-Village-Yacht-and-Country-Club/438163296194885](http://www.facebook.com/pages/Tellico-Village-Yacht-and-Country-Club/438163296194885)
- MEMORIAL DAY TICKETS ON SALE NOW AT THE YACHT CLUB. A \$10 ticket gets a live band, firework show, lawn and patio access, and one free drink at the bar.
- 25th Anniversary, \$25 Chef Dinner and Demo will be Monday, June 25, featuring Southern Comfort Food, menu available online. Reservations required.

### On a Special Note...

Did you know you can find the Yacht Club calendar and menus online? Go to [www.TellicoVillage.org](http://www.TellicoVillage.org), select AMENITIES, click on YACHT CLUB.

**For reservations and information, call 865-458-4363.**

## Next Few Days Ahead

### Wednesday, May 23<sup>rd</sup>

8 am- Aerobic Fit & Tone (KAC)  
8 am- A Ladies Tennis (WC)  
8:30 am- Racquetball (CRC)  
8:30 am- Aerobics (WC)  
8:35 am- Water Aerobics (WC)  
9 am- Bridge Practice & Play (CRC)  
9:15 am- Water Exercise (KAC)  
9:45 am- Water Exercise (WC)  
9:45 am- Tai Chi (WC)  
9:45 am- Tai Chi Practice (KAC)  
10 am- Badminton (CRC)  
10 am- B Ladies Tennis (WC)  
11 am- Table Tennis (KAC)  
11 am- Arthritis Water Class (WC)  
11:30 am- Yoga (WC)  
12:30 pm- Rubber Stampers (CRC)  
1 pm- Advance/Level 3 Line Dancing (WC)  
1 pm- Mah Jongg (KAC)  
1 pm- Contract Bridge (CRC)  
2:15 pm- Intermed/Level 2 Line Dancing (WC)  
3:30 pm- TOPS (CRC)  
4 pm- Pilates Yoga (WC)  
4:15 pm- Basketball (CRC)  
5 pm-Co-ed Water Fitness (WC)  
6 pm- Yoga (WC)  
6 pm- Adult Bible Study (CRC)

### Thursday, May 24<sup>th</sup>

8 am- Fit & Tone (WC)  
8 am- A Men Tennis (WC)  
8 am- B Men Tennis (WC)  
8:30 am- Pilates (KAC)  
8:30 am- Racquetball (CRC)  
9 am- Pickleball Board (CRC)  
9:15 am- Fit & Tone (WC)  
9:30 am- 5 Crown Cards (CRC)  
10 am- Long Range Planning (POA)  
10 am- Water Fun & Movement (WC)  
10 am- B Ladies Tennis (CRC)  
10:30 am- Beginning Tai Chi (WC)  
11 am- Wallyball (CRC)  
11 am- Table Tennis (CRC)  
1 pm- Public Services Adv Comm (POA)  
1 pm- Intro/Level 1 Line Dance (WC)  
3 pm- Genealogy (CRC)  
3 pm- Weight Watchers (CRC)  
4 pm- Zumba (WC)  
4 pm- Beginning Racquetball (CRC)  
4:15 pm- Basketball (CRC)  
6 pm- Swim Team Practice (WC)  
6:15 pm- Badminton (CRC)

7 pm- Memoir Class (CRC)

### Friday, May 25<sup>th</sup>

8 am- Aerobic Fit & Tone (KAC)  
8 am- Basketball (CRC)  
8 am- B Ladies Tennis (WC)  
8:30 am- Racquetball (CRC)  
8:30 am- Aerobics (WC)  
8:35 am- Water Aerobics (WC)  
9 am- Golf 101 (TA)  
9:15 am- Water Exercise (KAC)  
9:45 am- Tai Chi (KAC)  
9:45 am- Fit & Tone (WC)  
9:45 am- Intermediate Yoga (WC)  
9:45 am- Water Exercise (WC)  
10 am- A Ladies Tennis (WC)  
11 am- Arthritis Water Class (WC)  
11:30 am- Yoga (WC)  
12 pm- Open Badminton (CRC)  
1 pm- Line Dance Practice (WC)  
1 pm- Bridge (CRC)  
2 pm- Inspired Writing (CRC)  
4 pm- Aqua Zumba (WC)  
5 pm- Co-ed Water Fitness (WC)

### Saturday, May 26<sup>th</sup>

8 am- B Men Tennis (WC)  
8:30 am- Fit & Tone (WC)  
8:30 am- Racquetball (CRC)  
8:35 am- Deep Water (WC)  
10 am- A Men Tennis (WC)  
10:30 am- Advance Line Dancing (WC)  
11 am- Wallyball (CRC)  
12:30 pm- Badminton (CRC)

### Monday, May 28<sup>th</sup>

*POA Office closed for Memorial Day*

8 am- Aerobic Fit & Tone (KAC)  
8 am- Basketball (CRC)  
8:30 am- Racquetball (CRC)  
8:30 am- Aerobics (WC)  
8:35 am- Water Aerobic (WC)  
9:15 am- Water Exercise (KAC)  
9:45 am- Water Exercise (WC)  
9:45 am- Tai Chi Practice (KAC)  
9:45 am- Intermediate Yoga (WC)  
10 am- B Ladies Tennis (CRC)  
11 am- Water Arthritis (WC)  
11:30 am- Yoga (WC)  
1 pm- Advance/Level 3 Line Dancing (WC)  
1:15 pm- Badminton (CRC)  
2:15 pm- Intermed/Level 2 Line Dancing (WC)  
3 pm- Mac Users (CRC)  
3:30 pm- Stability Ball (WC)  
4:15 pm- Basketball (CRC)