

## Tell-E-Gram Text Only Version, March 18, 2016

### **POA Meetings and Events (red denotes irregularity of time, day, and/or location):**

- Long Range Planning, 10 a.m. Thursday, March 24, POA Conference Room
- **CANCELED: Public Services Advisory Committee, 1 p.m. Thursday, March 24**
- Golf 101, 9 a.m. Friday, March 25, Tanasi Golf Course
- Rec 101, 12:30 p.m. Thursday, March 31, Wellness Center

### **Job Fair March 24**

Tellico Village is a fun, challenging and rewarding place to work. And it's a beautiful location. Tellico Village is holding a job fair on Thursday, March 24, from noon to 4 p.m. at our Welcome Center at 202 Chota Road in the heart of our community. We're hiring for golf maintenance, pro shops, recreation, public works and our restaurants in Loudon and Monroe Counties. We hope to see you on the 24<sup>th</sup>. For information, call (865) 408-2627.

### **February Financial Report**

**By Parker Owen, Finance Director**

“If you don't know where you are going, any road will take you there.”

“Any Road,” lyrics by George Harrison

Alice: “Would you tell me please, which way I ought to go from here?”

Cheshire Cat: “That depends a good deal on where you want to get to.”

Alice: “I don't much care where....”

Cheshire Cat: “Then it doesn't matter which way you go.”

From *Alice in Wonderland*, by Lewis Carroll

Where is TVPOA going, and what roads will we take to get there? I believe that good planning makes all the difference in determining your destination and the roads you need to take to ensure your arrival. The answers to these two questions may not be immediately obvious, but there are several processes in place that are used by the TVPOA Board, Advisory Committees and management to make these determinations. These various processes form a hierarchy, from the very broad and general to the very specific and detailed.

The overarching guidelines at the top of the hierarchy are the Vision, Mission, Values and Guiding Principles of TVPOA. The Vision, “to be a continuously improving community, maintaining an environment that affords a high quality of life for members (Property Owners),” is never-ending, but we are continuously striving to achieve that Vision. The Mission, “to maximize membership value” is both strategic and practical. It is something that we consider in making our long term investments and in determining our assessments and user fees. Finally, one of our core Values is “Financial Responsibility – to provide fiscal leadership assuring viability for the POA.” The complete set of Vision, Mission, Values and Guiding Principles are on listed on the TVPOA website.

The next levels of planning guidelines are contained in the Long Range Plan and Strategic Vision. Published in 2010, the LRPSV provides a time line for possible implementation of capital projects deemed important for achieving the Vision of the POA. Some of the projects that are on that list have now been completed, such as the Fire Hall expansion, Pickleball courts, the Toqua Pavilion, and refurbishing the Chota Recreation Center building. Some are being studied over the next year or two to determine design alternatives and cost estimates for construction. Design and cost studies are contained in the 2016 budget for a Tanasi parking lot expansion, Toqua Clubhouse alternatives and Kahite Clubhouse cost estimates. These studies will help determine our best, affordable alternatives

for maximizing value to our membership.

A little closer in the timeline is the Five-Year Plan. This is a very detailed plan containing revenue expectations, specific capital projects, major maintenance and operating initiatives and staffing expectations. All of these estimates are combined into projections of revenues, expenses and net income, along with projections of reserves funding and uses.

Finally, the document that receives the most interest and attention is the TVPOA Budget. The budget not only provides the initial level of approval for capital projects, staffing plans and expense budgets, but it also becomes the benchmark for comparison of actual financial results versus planned. It is the baseline against which we measure our degree of successes and shortfalls for the coming year, and we use it to monitor our performance and to alert us to the need for corrective actions if we get too far off course. During the year the capital projects and major operating initiatives are executed against this plan, and the department heads and General Manager can approve budgeted expenditures up to \$50,000 so long as they are within budget or no more than 10% over budget. Anything that exceeds these thresholds requires further approval by the Board of Directors.

“If you don’t know where you are going, you’ll end up somewhere else.” – Yogi Berra

To ensure that we know where we are going during the budget process, financial guidelines are provided to the department heads at the beginning of the process describing where we need to arrive for the budget to be acceptable. The year 2016 is not an expansionary year filled with new amenities. Rather it is a continuation of the 2015 theme of repair, replace and renovate. As such, it seemed appropriate that 2016 be cash self-sufficient. That is, all of the costs of operations and the entire capital plan can be paid for from cash generated during 2016. Consistent with that concept, we set a goal for the capital plan to not exceed the current depreciation level of about \$1.4 million. We also targeted for positive net income, sufficient to fund a portion of the capital plan. We wanted to maintain adequate operating and reserves cash balances and to continue to pay down existing debt and leasing obligations. The 2016 budget meets all of these guidelines and is indeed cash self-sufficient.

I believe that we have a good process in place for development of the Budget and Five Year Plan. As we are seeing even more of our resources directed toward maintaining some of our aging facilities, we are focusing more attention on needs beyond the Five Year Plan. One of the goals adopted by the Board of Directors for this year includes creation of a master plan for the repair, replace and renovate initiatives. This master plan will look five to ten years beyond the Five Year Plan so that we are not surprised by major unexpected expenses that may be lurking in that longer time period. Our overall goal in planning is to know where TVPOA is going and to have a roadmap for the paths that will take us there.

At the March meeting of the TVPOA Board of Directors, several major capital and maintenance projects were approved. The program to replace 30 water meters per month with radio read meters was approved for \$88,200 with funding from the Water and Sewer Reserve Fund. Replacement of the original 10 horsepower pumps at the Tanasi Cove Lift Station with 30 horsepower pumps with variable frequency drives was approved for \$22,181 with funding from the Water and Sewer Reserve Fund. The Coyatee Lift Station Control Panel will be replaced at a cost of \$7,412 from the Water and Sewer Reserve Fund. Replacement of the Toqua golf cart fleet plus eight additional carts were approved at \$181,389, which is significantly below the \$230,000 that was budgeted for this project. A maintenance project to replace 360 batteries for the Tanasi golf cart fleet was approved for \$40,902. Additionally, a replacement of the golf ball dispenser and washer at the Toqua practice range was approved for \$12,192.

A new landscape feature was approved for the mound at the south entrance to the Village, creating a new and improved first impression for visitors and residents alike. Funding of \$27,771 was approved from the R&M Reserve Fund. A Ford F350 4x4 dump truck with a snow plow and salt spreader attachment was approved for \$53,959 from the R&M Reserve Fund. Finally, a 61-inch Ferris riding mower and a 52-inch Ferris walk-behind mower were approved

for \$15,268.

At this point in the year we have approved 40% of the 2016 Capital Plan, and collectively these individual projects are estimated at about 12% under their budgeted amounts. Through our February operations we are about \$104,000 better than budget for net income, though much of that is a timing variance. We are off to a good start on positive net cash flow. Following are TVPOA budget figures for the full year 2016, year-to-date variances from budget through the month of February, and year-end projections based on meeting the budget for the remaining months of the year. Net cash flow figures exclude changes in working capital.

| <b>Cash Flow Budget, YTD Variances, Projections</b> |                   |                     |                   |
|---|-------------------|---------------------|-------------------|
| <b>Cash Flow Component</b>                          | <b>Budget</b>     | <b>YTD Variance</b> | <b>Projection</b> |
| Net Income  | \$ 138,682        | \$ 103,066          | \$ 242,648        |
| Depreciation  | 1,390,839         | 26,521              | 1,417,360         |
| Capital Expenditures                                | -1,173,200        | 57,828              | -1,115,636        |
| <b>Net Cash Flow (excluding Working Capital)</b>    | <b>\$ 356,321</b> | <b>-\$188,315</b>   | <b>\$ 544,636</b> |

## Calling New Villagers!

In response to many of your comments, New Villagers and the Yacht Club are launching a three-month trial of buffet dining, immediately following the New Villager Social on April 7. April's theme will be Italian, and the menu will be:

- Caesar salad and Garlic Bread – served at table
- Chicken Parmesan – Marinara on the side
- Meat Lasagna
- Pasta Carbonara
- Grilled assorted vegetables
- Italian Dessert – TBD

The food will all be prepared fresh and the price, which is inclusive of tip and tax, for April is only \$21. Since it is a buffet, the Yacht Club will need to know how many people to prepare for. (And a lot of you New Villagers are needed to help determine if the buffet trial is a success.) Tickets are on sale now through the Friday prior (so until April 1st) at the Yacht Club during their normal business hours Monday -thru-Friday. Cash or check (payable to the Yacht Club) only please.

May's theme will be Mexican (\$20), and June is planned with a picnic theme (\$15).

## Yacht Club and Tanasi Bar and Grill

Join us for **Fish Fry Fridays** at Tanasi Bar & Grill: Hand Beer Battered Cod with two sides, \$10.95. **Wine & Canvas** night 6-9 p.m. **Thirsty Thursday**, March 24, in the Yacht Club. Sign up, show up, and paint! Art supplies provided with step-by-step instruction. Register online at [www.wineandcanvas.com](http://www.wineandcanvas.com) or call 865-356-9179.

### Saint Paddy's Day

- First **Tiki Bar** of the season featuring DJ Lou 7-10 p.m. Friday, March 18. Wear your green for luck!

### Easter Sunday

- Have **Easter Brunch** at the Yacht Club 11 a.m.-3 p.m. Sunday, March 27, \$24.95 for adults and \$12.50 for children (ages 6-12). Call now for reservations!
- Tanasi buffet available 9 a.m.-1 p.m. Sunday, March 27.

**Tanasi Bar and Grill: 865-458-9392**

**Toqua Café: 865-458-1330**

**Yacht Club: 865-458-4363**

### **FREE SERVICE: Emergency Notifications System Citizen Sign Up**

The Loudon County E-911 Center along with the Loudon County Emergency Management/Homeland Security Agency have teamed up to provide a notification system to provide emergency alerts to citizens in times of natural or man-made disasters.

Citizens can sign up to receive alerts via:

- Text Message
- Voice Call
- Email
- Mobile Phone

Potential Notifications: Weather Alerts, Missing Children, Law Enforcement Events, Hazardous Material Events

Sign up via the internet at:

- [www.loudoncounty911.org](http://www.loudoncounty911.org)
- [www.loudoncountyemergencymanagement.org](http://www.loudoncountyemergencymanagement.org)
- Or by calling 865-458-7298

### **Men-Only Introduction to Yoga Clinic Begins March 22**

The **VOLS** do it... the **PGA** does it... even the **NFL** does it... Let's do it, let's learn to flex!

Men-Only Introduction to Yoga Clinic (yes, MEN only!): In a "safe," non-judgmental environment, this six-session clinic offers the basics of a yoga practice including breathing, stretching, poses, balances, and relaxation.

Each session will be held 11:45 a.m.-12:45 p.m. in the Wellness Center:

- Tuesday, March 22
- Tuesday, March 29
- Friday, April 1
- Tuesday, April 5
- Friday, April 8
- Tuesday, April 12

Just bring a mat, a towel, and a willingness to try new things!

You say you're not flexible you can't do yoga? Just the opposite! By doing yoga, you'll become more flexible!

You say yoga is too easy, you prefer to lift weights? Ask anyone who has tried yoga; it is harder than you expect and is a perfect complement to other forms of strength-training.

If it's good enough for the **VOLS**, the **PGA**, and the **NFL**, What are **YOU** waiting for?  
For more information, come by or call the Wellness Center, 865-458-7070.

## **Some Other Stuff You Need to Know...**

### **Polish Heritage Club Easter Dinner March 20**

The Polish Heritage Club celebrates a traditional Polish Easter together called swienconka, which is held on Easter Saturday. The custom is to take food that will be eaten on Easter to a church. The priest blesses the food, and then the food may be consumed Easter Sunday. This year the dinner will be held in Kahite on March 20. For more information on the club, go to [polishheritageclub.org](http://polishheritageclub.org).

### **Women's Club meets March 21**

The GFWC Tellico Village Women's Club will meet 4 p.m. Monday, March 21, in the Tanasi Clubhouse. For more information, contact Barbara Ellerbrock at 865-657-3596 or go to [tellicowomensclub.org](http://tellicowomensclub.org).

The GFWC Tellico Village Women's Club is dedicated to improving the communities in which we live and helping others through volunteer service. We are the proud custodians of a heritage that addresses social issues affecting women and families through programs that defend women and promote human rights.

Upcoming events:

- March 19—Shoreline Cleanup
- May 11—Installation Luncheon
- June 2—Picnic at the Family Beach and Pavilion (Tugaloo)
- November—2016 Home Tour

### **Piano jazz March 22**

Enjoy piano jazz, a Tellico Jazz & Music Lovers event, 7-9 p.m. Tuesday, March 22, in the Yacht Club, featuring The Swinging Swede!

Johny Carlsson hails from Sweden. I met him at the Lakeshore Inn, Mt. Dora when I visit my daughter. He is featured every Friday evening as a trio. He is a fantastic piano player playing all the tunes we love. He travels from Sweden October through April to take advantage of the Florida weather. I am flying him in as I believe he will be a hit with our Tellico Jazz & Music Lovers.

Accompanying him on bass will be the new UT faculty member, Jon Hamar. He is a versatile artist whose ability to find a tasteful, unique voice in any musical situation has made him a staple in the Northwest music scene.

No concert would be complete without Professor Keith Brown, the incomparable drum master from UT.

Admission is \$10/person – Happy Hour cash bar service available. Please forward a check to Steve Geoffrey, 216 Kiowa Point, Loudon, TN 37774, by Saturday March 19. For questions, call 865-408-1370.

Optional dining at the YC before the TJML session? A reservation by 5:15-5:30 p.m. is recommended; call 865-458-4363.

Thank You for your support and Keep Swing'in!!!  
*Submitted by Steve Geoffrey*

### **Hike Ramsey Cascades March 23**

The Tellico Village Hiking Club will depart 8 a.m. Wednesday, March 23, from Chota Center, to hike:

- RAMSEY CASCADES
- Distance: 8 miles
- Rating: Difficult

- Driving Time: 2 hours
- Elevation gain: 2,100 feet
- Leader: Gary Glesser, 865-657-9677 or [gglesser@me.com](mailto:gglesser@me.com)

A hike through a virgin forest to a 90-foot cascade, the highest waterfall accessible by trail in the National Park. The trail follows first the Middle Prong of the Little Pigeon River and then the Ramsey Prong. The elevation gain increases as the trail approaches the cascade.

Hiking boots and hiking sticks are recommended. Driving directions will be provided the morning of the hike. Bring water and a trail lunch. Carpooling is recommended, passengers are asked to contribute \$6 to the driver to help cover gas, etc. For more information, go to [www.TVHikers.com](http://www.TVHikers.com).

### **Upcoming Library lectures**

- March 29, 9:30-10:30 a.m. - "North American Bluebirds": Have you seen any of the 140 Bluebird nest boxes in and around our neighborhoods? Specialist Chuck James, president of the Tennessee Bluebird Society and board member of the North American Bluebird Society will educate you on this beautiful bird and its habits. James will explain the data collected from our local nest boxes and the information gathered to send to Cornell University's lab of Ornithology.

### **Coast Guard Auxiliary sponsoring class March 29 and 31**

The U.S. Coast Guard Auxiliary of Tellico Village is sponsoring the following two-day class:

- March 29 and 31—"About Boating Safely" class 1-5 p.m. in the Tellico Village Yacht Club. The cost is \$45 per person or \$55 per couple.

Contact Mike Colacone at 352-804-8257 or [Mc195@aol.com](mailto:Mc195@aol.com) for class registration.

### **Fundraiser for the Library March 31**

Our library at Tellico Village is a public library but unique because it's primarily supported through private contributions. Its Friends organization raises money through membership dues, the courtyard brick program and giving tree, and through fundraisers.

"*Welcome Spring with Laughter!*" will be presented at First Baptist Church of Tellico Village on Thursday, March 31, 7 p.m. Storyteller, educator and all-around entertainer Elizabeth Rose will captivate you with her southern folklore, ghost stories, ballads and folktales from around the world.

Tickets are available at the library; \$15 Friends members; \$20 non-members.

This will also include a pre-show with local author Bobbi Wolverton, author of "Behind the Smile," a story of laughter and drama based on her career as an international flight attendant.

### **April Ladies Luncheon and Fashion Show**

Tellico Village Ladies Luncheon and Fashion Show will be held on Wednesday, April 6, in the Yacht Club. Reservation deadline is Wednesday, March 30. Doors open at 10 a.m. for your shopping and visiting convenience with lunch being served promptly at 11:30 a.m. Wine will be available for cash purchase between 10-11:30 a.m. to enjoy with lunch. The menu is grilled chicken on a bed of spinach topped with fresh strawberries, pecans, mandarin oranges, grapes and bleu cheese, served with raspberry vinaigrette on the side. Rolls, coffee, tea and water included. Reservations can be made along with cash or check for \$15 at the Yacht Club, New Villagers and HOA social meetings. For additional information, contact Chairperson Karen Sue Keith (248) 808-2248 (cell/text) or [kskeith1@aim.com](mailto:kskeith1@aim.com).

## **Fore the Love of the Game—Golf News and Events**

Kahite - 423-884-6108

Toqua - 865-458-6546  
865-458-4707

Tanasi -

### **Sunday Couples Golf March 20**

I hope everyone is eager and geared up for a great golf season here at Tellico Village! I know the Professional Staff is ready!

We had an exciting season of Monthly Couples Events in 2015 and we're looking forward to the first Tellico Village Sunday Couples Golf of 2016.

Toqua will host the first of these monthly Couples events on Sunday, March 20, with a 4 p.m. shotgun start. The format will be a 9-hole mixed scramble and foursomes will consist of two couples paired together. You can create your own foursome or sign up as a couple and we will pair you with another couple. Drinks, dinner and awards presentation will follow play at the Toqua Pavilion. Entry fee is \$20 per player (excluding cart and green fees).

To enter, simply stop by or call the Toqua Golf Shop. You may also enter by email to [pritchie@tvpoa.org](mailto:pritchie@tvpoa.org).

I look forward to seeing you there!

Sincerely, Peyton Ritchie, Tellico Village Golf Staff

### **Ladies Demo Day with Callaway Golf**

Attention Ladies,

Peyton and I are pleased to announce that we will be holding a demo day just for you on March 30. This exclusive ladies event will be at Toqua from noon-2 p.m. We will have a assortment of game improving clubs and club fitting will be available.